

Board Meeting Minutes – Oct 17, 2016

Meeting Venue:

Chapel, Thunderbird School, 1 Global Place ^[1]_{SEP} Glendale, AZ 85306

Board Members

Paul Hendricks - Present
Brian Odello – Absent
Bryan Quattrocchi - Present
Ryan Christensen - Absent
Bill Scheets - Present
Scott Cebulski - Present
Bernie Lacotta - Present

TIMELY ITEMS

Approve Minutes

- Prior Meeting Minutes (Oct 3, 2016) Approved

Showdown – Status

- Special Use Permit – Rich talked to them Oct 17 and they will have by Thursday.
- Count is low.

Awards Banquet

- Jason & Paul went to K1 and expect a proposal. Octane has provided a proposal (\$2-3,000). Last year, \$2,000 was spent.
- Suggestion that we hold at the track due to budget constraints. Unanimous vote to hold it at the track.
- All kid karts that buy tickets to the banquet will get trophies. Top five for Junior 1 206 (Cadet). Plan to give trophies to the top three for those classes that are deemed to have enough participation. Normally adults would get the top 3 in all championship classes. If there are any special considerations, Bryan will send out an email.
- Need to confirm Date.
- Need a volunteer to chair (get sponsors / prizes, food)

COMMITTEE REPORTS

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FINANCIAL COMMITTEE

- Budgeting status – Paul has some numbers, but with Lesla not able to continue, Paul, Elaine and Brian will put together a complete budget when they can.
- Low bank balance (\$6200 available, total net may be closer to \$2,000 with all obligations paid). We've had significant recent expenses (e.g. past due county payment (~\$6-7,000/yr), X30 payment owed to SKUSA, insurance), and have run operating losses through the summer.
- The board felt we have to take some actions to improve our financial position. We need to make a decision before the first race (Nov 13). Thoughts are to increase rates – (e.g. Practice fees, Memberships, and/or Races). Also reduce expenses (e.g. worker levels, practice days). Also increase membership as possible.
- Discussion about possible rate increases (offset by lower fuel costs to end users). A Motion was made and Seconded to raise Race Pre-Registration by \$20 (member \$75, Non-member \$110), On-site Entry by \$30 (member \$90, non-member \$125), Practice increase by \$5 (\$40 Non-Member, \$15 Bronze Member, \$0 Silver Member). This was tabled until the Nov 7 board meeting. Communication will be sent to the membership to get input, and to allow for members to attend that meeting.
- New memberships are coming in sporadically.
- Uncashed Checks for Track Workers. Some are too old that they can't be cashed. [past meeting, BOD agreed to pay those that present the checks, but not chase unchecked checks] The majority of the board indicated we owe it to them. Paul will talk to them and work out a payment plan.
- Practice nights – The board voted to save money by discontinuing normal open practice on Wed and Thu. After the Showdown (Can still rent the track). After the showdown, regular open practice days will be on Tue, Fri, Sat, Sun.
[Calendar subsequently updated]
- Discussion about continuing training on Tuesday. Consensus was that this should be retained.
- Race Day track workers. Each responsibility was discussed. The Assistant Race Director fills in for any other worker if they have to leave (otherwise must stop race). Currently 2 pre-tech workers are subsequently leveraged to do scales and corner work. Rich Bowen

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volunteered to handle Registration and Pre-registration. We will go forward without a formal, separate announcer and 3 corner workers. Paul has the full list of personnel.

- We will be using the Square device/service for credit cards for next club race (Nov 13). Brian/Bernie/Bill.
- Selling banners – have contract.

COMPETITION COMMITTEE

- Bernie and Rich Bowen will work on the Configurations for the Winter Schedule.
- Question about WF Junior going forward. No decision on changes. Can run separately or with Masters

PROMOTIONS / MARKETING

- Rotax Challenge Of The Americas (COTA) - Paul has contract. Pauls' thoughts are to have them pay the track rental, but have them take care of all issues (tires, porta-potties, etc.)

MEMBERSHIP

- New Cards are done. Want to hand out as many before mailing.

TRACK / FACILITY

- Not discussed

Website Updates / Membership Web Application

- Not discussed