Meeting Venue:

Chapel, Thunderbird School, 1 Global Place [SEP] Glendale, AZ 85306

Board Members

Paul Hendricks – Present (Phone)

Brian Odello – Absent

Bryan Quattrocchi - Absent

Ryan Christensen - Absent

Bill Scheets - Present

Scott Cebulski - Present

Bernie Lacotta - Present

TIMELY ITEMS

Approve Minutes

• Prior Meeting Minutes (Nov 21, 2016).

Rescheduling Monthly Meeting

- Paul has conflicts the 1st and 3rd Mondays
- We will plan change to the 2nd Mondays. Rich Bowen will confirm whether he can get the chapel on those dates. [Rich has since confirmed the change and Bill has changed the calendar]

IKF 4 Cycle Grand National – early June 2017

- First step is to pick a date (still no commitment). Bernie will work with Curtis and confirm the date. Plan is for June 8, 9, 10. (Thu-Sat)
- Bernie will give Miller a call to tell him the date.
- Paul will review the contract and identify key deadlines.
- Paul will also like to come up with tentative dates for winter 2018

COTA

- We have a contract (Feb 24-26)
- The race will include 206 Sr.
- Andy will be contacting Rich to set up local workers (or Rich will call Andy).
- We need to clean the tires/fuel cans cleaned up before COTA.
 Perhaps take remaining tires in one trip Bernie will ask Robert

Saltzman on what they did previously.

Awards Banquet

- Confirm K1 Speed location and the date (January). Curtis working on this. Plan for Jan 14 (Saturday). Paul will confirm with Jason.
- We still need a volunteer to chair (get sponsors / prizes, food) and a good committee to handle details

Membership Process

- Follow-up on expired Memberships is required. Paul asked Bryan to divide up the list and the board members will call them.
- Bill will be turning off auto-renewals as there have been a number of issues with people getting charged who didn't want to renew. We will have to get two people who are being monthly billed to do a one time membership purchase.

Forth Winter Race – Jan 8

- Last race paid \$1,400 for workers and made \$3,000 something (operating profit, but still need to cover fixed costs).
- No transponders lost, nor credit cards gained since new procedures established.
- Consider finding used transponders on eBay.
- Mark Traylor has to take the scoring computer since we started using MyLaps directly for points, and it is not available for preregistration to enter before race day. Rich would like it left in the Bonderant container or somehow given to him as soon as possible prior to a race.

Website Update / Motorsports Reg

- Bill will work with Jacob on getting it configured and tested, and will then have others test.
- Paul has pictures from the last race that can be used for the new web site.
- It will likely be very helpful to get guidance on the format the downstream financial information from those who will use it (currently Lesla). This may affect the system configuration.

COMMITTEE REPORTS

FINANCIAL COMMITTEE

- Financial Status Checking balance as of 11-19-16 \$6,741.76, Savings \$1,057.09. Pretty much paid up on bills.
- We still need someone to do the day to day financial work. Paul has found someone who may be willing to do what Elaine is doing (e.g. paying bills). Lesla is still doing the quickbooks entries.
- We'll need to be giving the accountants the quickbooks information for year end.
- Rich provided the W-9's for current workers and Scott will drop them off at Paul's house. The accountants will produce the 1099's from these.
- We'd like to do direct deposit for (most?) workers rather than cash, but many workers seem to want cash. Bernie is fine getting the cash, but would like a couple days lead time. For the time being, we will stick with cash.

MEMBERSHIP

- **See above discussion as well**
- New Cards distribution status Curtis has a big stack to send out.
- Curtis maintains and email list through Constant Contact. He has about 700 contacts. There are free ways of doing this, and we will look at that in the future.
- Bryan has the database of members, but needs a few updates.
- Action Plan needed for growth.

COMPETITION COMMITTEE

- Rotax does not have to run Envinco's (can run MoJos, but not an advantage). The tire contract does not preclude this.
- How to champion participation in each class (Not discussed)

PROMOTIONS / MARKETING

- ** See also COTA and IKF 4 cycle above **
- **Subsequent Discussion deferred**
- New opportunity: Monster Energy Supercross & Monster Jam.
- New opportunity? Cars & Coffee trade track time for booth?
- Nascar night Phoenix Suns Ryan / Chris will take the lead.
- SKUSA- Curtis is in discussion with Tom.
- Showdown discussion on future collaboration with PKRA and

others to grow the event

• Overall Action Plan and Status

TRACK / FACILITY

- We need a printer / copier. Scott has one that he will donate. [Bill also found one]
- Transponders many missing. Send out communication to get them back? Bill to check for list of transponder numbers on the Google Drive.
- **Subsequent discussion deferred**
- Hanging wire Brian plans to put underground if he can get a trencher.
- Consider a grant for LED lights. Scott will look into this.
- Rex Calderwood may have a unit for PKRA.
- Need clean up on tires and gas cans need communication on policy.
- Work on Bondurant container A/C ducts and insulation / waterproofing. Possible donation from Kevin Boland's company to perform this work. We will need a committee to get this done.
- Develop list of projects

COUNTY LEASE RENEWAL

• Meeting with AKA on joint lease renewal needs to be scheduled. Paul will schedule. It was noted that they will be having substantial changes to their board. (Not discussed)

MISC FOLLOW-UP (Not discussed)

- Bernie and Brian need to provide letters to opt into WC.
- Brian Odello (at minimum) to get IKF Membership
- Paul following-up with APS check into any grants / programs for LED lighting.
- Bryan Q / Rich Sign on Trailer.
- X30 loaner deal status. JJ working on this and resolving any open items. Documentation needed on the payment for 10 races.
- Paul to look into Drone and/or RC racing- Awaiting their proposal.
- Paul taking the lead on park lease renewal in general
- Track / Facility Projects

- Fire Extinguisher Inspect/Recharge needed- Who will take the lead?
- o Some speakers not working. Apparently need another Amp and readjust placement of speakers. Who will take the lead?
- Mailbox- UPS store mailbox is checked by Paul and Elaine.
 Others can be added to the access. #179
- o A few sockets blown in the tower. Who will take the lead?
- O Still have wires that need to be terminated near the restrooms. Who will take the lead?
- o Brian getting some trees.