

Board Meeting Minutes – Jan 9, 2017

Meeting Venue:

Chapel, Thunderbird School, 1 Global Place ^{[[1]]}_{SEP} Glendale, AZ 85306

Board Members

Paul Hendricks – Present
Brian Odello – Present
Bryan Quattrocchi - Present
Ryan Christensen - Absent
Bill Scheets - Present
Scott Cebulski - Present
Bernie Lacotta - Present

TIMELY ITEMS

Approve Minutes

- Prior Meeting Minutes (Nov 21, 2016 & Dec 19, 2016). Approved.

Awards Banquet (Jan 14, 6:00-9:00)

- Online Tickets – set to expire Jan 11. Currently have 24 adults, 6 children who have purchased tickets. Plus several at the meeting said they would come.
- Paul asked Curtis to re-post about the time being 6:00 PM

COTA (Feb 24-26)

- The race will include 206 Sr. (also Jr at same weight?)
- Andy working with Rich on workers.
- Monday (Jan 30) Andy will be around and wants to look at the track and touch bases.

IKF 4 Cycle Grand National –

- This was discussed at a special meeting Jan 2, but a quorum was not present and no decisions were made. See the minutes of that meeting for more specifics on this event.
- Paul is negotiating contract Terms/conditions. Some key items:
 - Contract termination conditions
 - Deposit amount
 - Negotiate per entry fee and payment due date
 - Timing / due dates

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- On-site ambulance requirement
- Remove 3 race “punch” requirement officially
- Insurance
- Reciprocal indemnification
- Official Travel & Lodging Costs
- Winter 2018 GN
- We will need Sponsors. We will need significant cash up-front for trophy purchase and other expenses.
- Bernie has a spreadsheet of costs that will need to be revised with current costs/revenue estimates.
- We’ll need to complete the questionnaire fairly soon.
- Paul will also like to come up with tentative dates for winter 2018
- Short term action items
 - Confirm sponsors.
 - Determine Classes.
 - Set Prices.
 - Complete cost estimates.
 - Identify Race Director and Starter
 - Confirm we want to move forward.
 - Contract agreement and execution, and provide deposit
 - Complete Questionnaire
 - Request Special Use Permit
 - Determine Required improvements (Transponders, Speakers, Fix Cracks? Scale Certification? Bleachers? Fax Machine?)

Winter Race #5 – Jan 22

- Are there any problems with duplicate numbers? There were 3 fours in WF, and in the past, there have been 3 twenty-two’s. Thought is to have people add or subtract a number.
- Grid boss needs to double-check neck braces before the go out.

Connie Wright taking on Financial Duties

- Connie Wright is willing to perform financial responsibilities in exchange for free race entry fees for the Kris Hendricks family, probably just Micah, with potentially multiple classes.
- Connie cannot be designated the treasurer unless she is a board member (so we’d have to work through the process for that), but she could help out with financial activities without being the Treasurer.
- Lesla and Elaine are still performing some financial duties.

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Charging for Advertising on Website

- Noram Clutches <https://www.facebook.com/noramclutch> Plan to charge them \$500 web, \$525 for physical sign. Rich Cordova to get back with them.

Membership Process

- Follow-up on expired Memberships is required. Paul asked Bryan to divide up the list and the board members will call them.
- Bill will be turning off auto-renewals as there have been a number of issues with people getting charged who didn't want to renew. We will have to get one person being monthly billed to do a one time membership purchase.

Website Update / Motorsports Reg

- Bill will work with Jacob on getting it configured and tested, and will then have others test.
- We'll need a process for managing pit spots. This won't be automated, and manual work is needed to maintain the diagram anyway. Bill will take on being the person if he can get the manual records.
- We will need a clean membership list to import. We will also need a reliable membership process (e.g. at track payment of membership).
- Questions:
 - Do we need to ask what chassis engine brand, brand (list not complete), engine builder, rotax membership? Answer=No.

COMMITTEE REPORTS

FINANCIAL COMMITTEE

- Financial Status – Checking balance \$7,857.12 Savings \$1,057.12.
- Consider renting the Conex for kart storage. Would need to be a member. We will look at moving forward with this.
- Do we have information for 1099's for all required 2016 workers? Some.
- Consider rate hike for all-day (weekend or holiday) non-member practice. Perhaps offer ½ day rates.
- Bernie to email Bill the specifics of Track Rental rates to post on the web site.

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MEMBERSHIP

- **See above discussion as well**
- New Cards distribution status – There is a big stack to send out.
- Bryan has the database of members, but needs a few updates.
- Action Plan needed for growth.

COMPETITION COMMITTEE

- As of Jan 1, IKF rulebook changes - JR1 4-cycle ages 7-13.
- Kid Kart – were doing first to the grid is pole, but can use pill draw. Suggestion that they line up in the same order as last race finish. That was accepted. We could have Kid Kart run as a competitive class. Bernie will check on the Comer engine still being
- Consider rolling start with Kid Karts. Most other tracks do it.

TRACK / FACILITY

- Do we need to purchase additional transponders? We'll plan to refurbish the ones that are bad. We are missing around 15-20. We may have lost many at the rain-out.
- Hanging wire – Brian plans to put underground if he can get a trencher.
- Consider a grant for LED lights. Scott will look into this.
- Rex Calderwood may have a unit for PKRA.
- Tires and gas cans – cleaned up (Paul took tires to a place in Queen Creek), but still need communication on policy.
- Work on Bondurant container – A/C ducts and insulation / waterproofing. Possible donation from Kevin Boland's company to perform this work. We will need a committee to get this done.
- Paul looking at downsizing the current dumpster
- Develop list of projects

PROMOTIONS / MARKETING (deferred)

- ** See also COTA and IKF 4 cycle above**
- New opportunity: Monster Energy Supercross & Monster Jam.
- New opportunity? Cars & Coffee – trade track time for booth?
- Nascar night Phoenix Suns – Ryan / Chris will take the lead.
- SKUSA- Curtis is in discussion with Tom.
- Showdown discussion on future collaboration with PKRA and others to grow the event

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- Overall Action Plan and Status
- Rich approached the board regarding having a Showdown race in October 2017. The board is open to this, and

COUNTY LEASE RENEWAL

- Meeting with AKA on joint lease renewal needs to be scheduled. Paul will talk to them now that their new board is in place.

MISC FOLLOW-UP (Not discussed)

- Bernie and Brian need to provide letters to opt into WC.
- Paul following-up with APS check into any grants / programs for LED lighting.
- Bryan Q / Rich – Sign on Trailer. Bryan had a quote for \$315 for a two-sided sign. On-hold until we get a sponsor to pay for it.
- X30 loaner deal status. JJ working on this and resolving any open items. Documentation needed on the payment for 10 races. Paul with check with Tom via Curtis to confirm this is cleaned up.
- Paul to look into Drone and/or RC racing- Awaiting their proposal.
- Paul taking the lead on park lease renewal in general
- Track / Facility Projects
 - Fire Extinguisher Inspect/Recharge needed- Who will take the lead?
 - Some speakers not working. Apparently need another Amp and readjust placement of speakers. Who will take the lead?
 - A few sockets blown in the tower. Who will take the lead?
 - Still have wires that need to be terminated near the restrooms. Who will take the lead?
 - Brian getting some trees.