Meeting Venue:

Chapel, Thunderbird School, 1 Global Place SEP Glendale, AZ 85306

### **Board Members**

Paul Hendricks – Present Bernie Lacotta - Present Brian Odello – Present Scott Cebulski – Absent, but gave proxy for some items Bryan Quattrocchi - Present Ryan Christensen – Resigned 3/8/2017 Bill Scheets - Present

### TIMELY ITEMS

Approve Minutes

• Prior Meeting Minutes (Feb 13, 2016). Approved.

### COTA (Feb 24-26) Debrief

- Initial mix-up on trash responsibility, but we had volunteers do this.
- We had to police the disposal of tires, but it worked out.
- We made good money on the practices leading up to the race.
- There was some damage to the asphalt, and we plan to charge them when it is repaired.

**Practice Rates** 

- The board approved raising Non-Member weekend/holiday all day practice rates. The night (6-10) or summer ½ day morning or evening session non-member price will be \$40 (up from \$35). The all-day (9-5) weekend/holiday non-member price will be \$60 (up from \$35). Member rates stay unchanged (\$10 Bronze, \$0 Silver).
- The board also approved raising on-site registration by \$10 to encourage more pre-registration. Currently the difference is \$5, and this changes the difference to \$15. Onsite rates are therefore be \$70 for members and \$105 for non-members.

Race Format

• The board is considering changing the summer race format from Qualifying/Heat/Main format to a Pill draw/Heat/Inverted Heat/Main format. We would like member input. We will vote at the Apr 10 Meeting.

#### Winter Race #9 – Mar 19

- Clarification on responsibilities for Tech Director (Bernie) and Tech Inspector (per race): The Tech Director can also help out in inspection as they have time.
- Neither Tech Director/Tech Inspector should be involved in race decisions for a class in which they are racing on that day.
- We should note at the drivers meeting that those with 206 restricted slides need to have the cap tight, and can have the inspector confirm legality at pre-tech.
- There was significant discussion on what constitutes illegal contact. There was discussion about bumping/drafting in Jr 2 206, and there is a lot of history. There is a plan to discuss this after the drivers meeting.
- What is the process to notify an entrant of a penalty that would change their position? The race director needs to radio or personally go to the scales. It is important that drivers be notified before they leave the track.
- Rain-checks –Rich Bowen to print up numbered cards with an expiration date field. Bill S has updated the web site to allow for a coupon payment for race pre-registration. These rain check cards can be used for free races given out at drivers meeting or other promotions.
- Bill has updated the pit map based on the available information, and beginning with the Mar 19 race, we will be charging the per-race fee for front row pit spots.

Membership Process

- The board voted to rescind the policy of giving free memberships to board members.
- We will discuss the \$50 Non-Karting membership at the April 10 meeting.
- Updated Paper Membership Form
  - Issue with many forms with no date/year. For years, the same form copy was used, where the signature & date fields were obscured.

- Discrepancies with Family Members and payment: A number of forms where the family members listed did not match the membership amount paid. New form restructured to clarify.
- Old membership descriptions corrected, Pit space purchases clarified, and improved descriptions.
- The board confirmed/clarified that the Primary member must indeed be 18 years of age. In the case of the only driver being a child, one parent must pay the member fee, plus \$50 for the child. It has been this way for many years.
- Bill maintaining the Member Database, but not printing / sending the cards. Bill sent out emails to those expired in the last 6 months, and to those expiring in the next 30 days (Through the end of March).
- Bill added Online Add-On options to Add Family Members, Add a Pit spot, and to Upgrade to Silver membership on the web site.
- Could we give out a free race coupon with a new membership (haven't raced before)? This might encourage those who just practice to try racing. (Curtis idea). This will be discussed at the April 10 meeting.
- Can we consider a free race for referral of a new membership (or renew lapsed). Again, we will discuss incentives at the April 10 meeting.
- Action Plan still needed for growth

Practice Schedule

- The Moto schedule was changed to Saturday afternoons instead of Sunday afternoons. This will have to move to Sundays for summer. The last Saturday will be April 15.
- Will we be open Easter Sunday? Will be closed.

Ryan Christiansen Resignation

• Do we stick with 6 Board Members or Elect / Appoint another? Per the bylaws, 9.03. Vacancies of Directors: "If the office of any director becomes vacant by reason of his death, resignation, disqualification, removal or otherwise, a special meeting shall be held within sixty (60) days of such vacancy, and shall be conducted in

compliance with the terms and conditions contained in Article 7 relating to the election of directors."

• We'll therefore need to seek nominations and hold an election. Whoever is elected will serve out the remainder of Ryan's term (1 year, expiring in August).

Summer Race Schedule

- The competition committee is working out the summer race schedule to maximum the ability for everyone to compete
- Latest iteration is 4/22, 5/6, 5/20, 6/10, 6/24, 7/22, 8/26, 9/9, 9/23, 10/7, Rain date 10/14, Banquet 10/28

### COUNTY LEASE RENEWAL

- A College student will be available to help with social media, etc.
- Grand Canyon University will be helping us with putting the submittal together (Graphics, etc.)
- We plan to meet with AKA to discuss joint/coordination of proposals.
- There will be a mandatory meeting with the county for all who will be submitting proposals (possibly June).

IKF 4 Cycle Grand National -

- Status? Pushed to fall/winter, and would like to avoid conflict with the Oct Showdown.
- Can we ask IKF to make WF side cover gasket a non-tech item? Bernie indicates something is in progress to address the issue.

### COMMITTEE REPORTS

### FINANCIAL COMMITTEE

- Financial Status We are up to about \$23,000 in the bank. This is good news going into the summer season.
- The board voted to give Connie Wright privileges to access the bank account.

- Financial reporting does not accurately reflect certain trackside/practice break-outs, since there is no current process to communicate this for financial transaction entry:
  - o Track Rental
  - o Member vs. Non-Member revenue
  - o Super-Moto
  - Bill recommended using new form to split this out. Bernie and Connie will work out the specifics
- X30 loaner deal status. Done.
- We may ask for weed killing in exchange for free advertising. Bill Delong will coordinate.

### COMPETITION COMMITTEE

- Summer Schedule in progress
- Kid Karts:
  - Competitive class with rolling start we will go ahead in the summer season. Bernie will notify IKF. We will give out trophies for the top 5 for races, and the top 5 for championship.
  - Some concern about novice kid karts racing with experienced kid karts.
  - $\circ$  Rich has been working with kids on rolling starts.
  - We will let the Comers run.

### TRACK / FACILITY

• Transponder refurbishment status? Billy and Rich will take care of it.

### PROMOTIONS / MARKETING (discussion deferred)

• Overall Action Plan and Status

<u>MISC FOLLOW-UP</u> (discussion deferred)

- Rich to print up rain check cards which can be used for rain checks or promotional free races (including drivers meeting giveaway)
- Bernie and Brian need to provide letters to opt into WC.
- Paul following-up with APS check into any grants / programs for LED lighting.
- Bryan Q / Rich Sign on Trailer. Bryan had a quote for \$315 for a

two-sided sign. On-hold until we get a sponsor to pay for it.

- Paul to look into Drone and/or RC racing- Awaiting their proposal.
- Paul taking the lead on park lease renewal in general
- Track / Facility Projects
  - Fire Extinguisher Inspect/Recharge needed- Who will take the lead?
  - Some speakers not working. Apparently need another Amp and readjust placement of speakers. Who will take the lead?
  - A few sockets blown in the tower. Who will take the lead?
  - Still have wires that need to be terminated near the restrooms. Who will take the lead?
  - Brian getting some trees.

### OTHER DEFERRED DISCUSSION ITEMS (Not discussed)

Advertising

• Noram Clutches <u>https://www.facebook.com/noramclutch</u> Plan to charge them \$500 web, \$525 for physical sign. Rich Cordova to get back with them.

Member Survey?

•

Try A Kart Program

• To let potential drivers rent a kart

Consider NKA for Full Race Sanctioning?

- Brought up by Joe Janowski
- See Rules under <u>www.nkaonline.com</u>.

Website Update / Motorsports Reg

- Bill will work with Jacob on getting it configured and tested, and will then have others test.
- We'll need a process for managing pit spots. This won't be automated, and manual work is needed to maintain the diagram anyway. Bill will take on being the person if he can get the manual records.
- We will need a clean membership list to import. We will also need a reliable membership process (e.g. at track payment of membership).
- Adding Pictures